



Dear Valued Customer:

The ethanol industry is reeling from the combined effects of Covid-19 demand destruction and the Russian/Saudi Arabia crude oil price war. This market environment we are in has never been seen before. Despite these difficult times and in preparation for the future opportunities, Dakota Ethanol (DE) is looking for willing participants to submit data on their farm operation as it relates to crop inputs, tillage practices, fertilizer, and yields.

Currently, an average default Carbon Intensity (CI) is applied to raising a bushel of corn that comes into every ethanol plant, including DE. Over the years, DE has made numerous investments to improve efficiencies, as well as targeted feed production types to further drive our CI lower. The next move is to challenge this average default CI assigned to raising a bushel of corn. We feel we can demonstrate a lower CI than the standard default average. In order to demonstrate this, we need direct corn producer participation in a survey as documentation. We would utilize a third party to help accomplish this goal. To that end, the goal would be for each farmer to then receive a CI score on the corn crop that they raise. Therefore, the data collection needs to begin now, as a new crop production season is upon us and continue documentation as crop inputs are applied. Final yield results will round out the information needed for that crop year.



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Farm Business Network (FBN) has experience in the data collection part of this endeavor and demonstrated that they are the right ones to collaborate with. FBN, located in Sioux Falls, would work directly with growers to complete the survey information.

At this point, we are asking that interested growers contact DE and your contact information will be forwarded to FBN to start the process. Those that have good record keeping will be advantaged. Especially if you have data available digitally, then the information can flow more easily.

Again, in doing this we feel our ethanol end users will continue to incent participating/eligible ethanol plants like DE to continue to move towards an improved CI score. And this starts at the grower level. As a grower, having a lower than average CI score will bring value to your operation with DE being the means to help monetize those bushels with favorable CI scores.

To get this process started or if you have further questions please call or email:

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Thank you for your business!